

Company Number: 1517634 {PRIVATE }

ENGLISH SKI COUNCIL LIMITED
REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 DECEMBER 2007

ENGLISH SKI COUNCIL LIMITED

REPORT OF THE DIRECTORS

The directors present their annual report of the company together with the audited accounts for the year ended 31 December 2007.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that year. In preparing those financial statements, the directors are required to:

- (a) select suitable accounting policies and then apply them consistently;
- (b) make judgements and estimates that are reasonable and prudent;
- (c) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In the case of each of the persons who are directors at the time when the directors report is approved:

- so far as the director is aware, there is no relevant audit information (information needed by the company's auditor in connection with preparing his report) of which the company's auditor is unaware, and
- each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

Principal activity

The principal activity of the company remains the promotion of Snow Sports through participation at all levels up to British Team standard and by the organisation of competitions and national coaching scheme activities for instructors, coaches and officials.

While income has marginally decreased over the last year, there continues an upward trend in both Activity and Registrations and Renewals income from 2004 to 2007. The dependency on Sports Council grants has reduced to this income being just 4% of total income in 2007 compared to over 10% 4 years ago. This is part of a deliberate financial strategy to reduce risk exposure to funding that may cease to exist at short notice.

The organisation has incurred a post-tax deficit for the year of £12,204 which is sustainable from current reserves.

Individual Discipline activities over the year have been very successful and this is testimony to the continued and significant contribution that Key Committees make. Snowsport England has also continued to invest to improve member benefits and this has enhanced its standing and reputation within the snow sport community.

For next year the key challenges will be to maintain this momentum and work to ensure the success of the new coaching scheme.

We appreciate the 2007 financial support from Sport England and 'in kind' sponsorship from other sources which are listed in the Annual Report. Very special thanks must also be given to all the volunteers that give their time, effort and commitment in making Snow Sports successful.

Directors

The directors who served during the year were:

S G Smith
N J Matthews
B K Spouge
D R Hart
M F Whyatt
P Stratton
N Parr

ENGLISH SKI COUNCIL LIMITED
REPORT OF THE DIRECTORS - continued

Auditors

A resolution will be put to the Members at the Annual General Meeting for the re-appointment of Stephen W Jones FCA as the Company's Auditor.

Small company rules

The report of the directors has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to smaller companies. It was approved by the Board on 19 April 2008 and signed on its behalf.

J P Heath

Company Secretary

**ENGLISH SKI COUNCIL LIMITED
INDEPENDENT AUDITORS REPORT TO THE MEMBERS OF
ENGLISH SKI COUNCIL LIMITED**

I have audited the financial statements of English Ski Council Limited for the year ended 31 December 2007 set out on pages 4 to 10. These financial statements have been prepared in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2007) under the historical cost convention and accounting policies set out on page 6.

The report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. My audit work has been undertaken so that I might state to the company's members those matters I am required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, I do not accept or assume responsibility to anyone other than the company and the company's members as a body, for my audit work, for this report, or for the opinions I have formed.

Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards. (United Kingdom Generally Accepted Accounting Practice)

My responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

I report to you my opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. I also report to you if, in my opinion, the company has not kept proper accounting records, if I have not received all the information and explanations I require for my audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

I report to you whether in my opinion the information given in the Directors' Report is consistent with the financial statements.

Basis of audit opinion

I conducted my audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

I planned and performed my audit so as to obtain all the information and explanations which I considered necessary in order to provide me with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming my opinion I also evaluated the overall adequacy of the presentation of information in the financial statements.

I have undertaken the audit in accordance with the requirements of APB Ethical Standards including APB Ethical Standard – Provisions Available to Small Entities, in the circumstances set out in note 14 to the financial statements.

Opinion

In my opinion

- The financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, of the state of the company's affairs as at 31 December 2007 and of its results for the year then ended and have been properly prepared in accordance with the Companies Act 1985.
- The information given in the Director's Report is consistent with the financial statements.

**King Edward House
82 Stourbridge Road
Halesowen
West Midlands B63 3UP**

**Stephen W Jones FCA
Chartered Accountant
Registered Auditor**

19 April 2008

ENGLISH SKI COUNCIL LIMITED

BALANCE SHEET

31 December 2007

| | Notes | 2007 | | 2006 | |
|--|-------|------------------|----------------|------------------|----------------|
| | | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible assets | 2 | | 2,480 | | 3,005 |
| Current assets | | | | | |
| Stock | 3 | 5,100 | | 7,387 | |
| Debtors | 4 | 26,579 | | 21,919 | |
| Cash at bank and in hand | 5 | <u>263,546</u> | | <u>302,639</u> | |
| | | 295,225 | | 331,945 | |
| Creditors (amounts falling due within one year) | 6 | <u>(181,666)</u> | | <u>(206,507)</u> | |
| Net current assets | | | <u>113,559</u> | | <u>125,438</u> |
| Total assets less current liabilities | | | <u>116,039</u> | | <u>128,443</u> |
| Reserves | | | | | |
| Capital reserve | 8 | | 11,803 | | 11,803 |
| Development reserve | 8 | | 74,279 | | 74,279 |
| Income and expenditure account | 8 | | <u>29,957</u> | | <u>42,361</u> |
| Members' funds | | | <u>116,039</u> | | <u>128,443</u> |

The financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2005).

The financial statements on pages 4 to 10 were approved by the Board of directors on 19 April 2008 and signed on its behalf by

.....
D R Hart

.....
S G Smith

ENGLISH SKI COUNCIL LIMITED
INCOME AND EXPENDITURE ACCOUNT

31 December 2007

| | Notes | 2007 | 2006 |
|---|-------|------------------|------------------|
| | | £ | £ |
| Income | | 444,018 | 470,600 |
| Expenditure | | <u>(463,330)</u> | <u>(476,254)</u> |
| Operating Deficit | 9 | (19,312) | (5,654) |
| Interest receivable | | <u>10,215</u> | <u>9,006</u> |
| (Deficit)/Surplus on ordinary activities before taxation | | (9,097) | 3,352 |
| Tax on deficit on ordinary activities | 11 | <u>3,307</u> | <u>-</u> |
| (Deficit)/Surplus on ordinary activities after taxation | | (12,404) | 3,352 |
| Balance at 1 January 2007 | | <u>42,361</u> | <u>79,009</u> |
| Transfer to development reserve | | 29,957 | 82,361 |
| | | - | 40,000 |
| Balance at 31 December 2007 | | <u>29,957</u> | <u>42,361</u> |

Movements in reserves are set out in note 8 to the accounts

The income and expenditure account contains all the recognised gains and losses of the year. There were no material acquisitions or disposals in the year.

RECONCILIATION OF MOVEMENTS IN MEMBERS' FUNDS

For the year ended 31 December 2007

| | 2007 | 2006 |
|---|----------------|----------------|
| | £ | £ |
| (Deficit)/Surplus after taxation being the increase in reserves | (12,404) | 3,352 |
| Funds at 1 January 2007 | <u>128,443</u> | <u>125,091</u> |
| Funds at 31 December 2007 | <u>116,039</u> | <u>128,443</u> |

**ENGLISH SKI COUNCIL LIMITED
NOTES TO THE FINANCIAL STATEMENTS**

31 December 2007

1 Accounting policies

1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2007).

1.2 Cashflow statement

The company has taken advantage of the exemption in Financial Reporting Standard No 1 from the requirement to produce a cashflow statement on the grounds that it is a small company.

1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of the fixed assets, less their estimated residual value, over their expected useful lives on the following basis:

| | |
|---------------------|-------------------|
| Technical equipment | 25% straight line |
| Office equipment | 25% straight line |

1.4 Grants receivable

Grants receivable are credited to revenue in the same period in which the expenditure to which they relate is incurred.

1.5 Stocks

Stocks are valued at the lower of cost and net realisable value and are valued on a first in first out basis.

1.6 Foreign currency

Monetary assets and liabilities are translated at the rate of exchange ruling at the balance sheet date; other assets are translated at the rate of exchange as at the date of the transaction. Profits and losses on translation and conversion are included as part of the results from ordinary activities for the year unless they relate to extraordinary items when they are included as part of those items.

1.7 Operating leases

Rentals applicable to operating leases where substantially all the benefits and risks of ownership remain with the lessor are charged to the income and expenditure account on a straight line basis over the term of the lease.

ENGLISH SKI COUNCIL LIMITED
NOTES TO THE FINANCIAL STATEMENTS

31 December 2007

| | | | | |
|----------|-----------------------------------|--------------------------------|-----------------------------|----------------|
| 2 | Tangible fixed assets | Technical equipment | Office equipment | Total |
| | Cost | £ | £ | £ |
| | At 1 January 2007 | 14,916 | 18,097 | 33,013 |
| | Additions | 776 | 1,268 | 2,044 |
| | Disposals | - | - | - |
| | 31 December 2007 | <u>15,692</u> | <u>19,365</u> | <u>35,057</u> |
| | Depreciation | | | |
| | At 1 January 2007 | 13,626 | 16,382 | 30,008 |
| | Charge in year | 1,109 | 1,460 | 2,569 |
| | Disposals | <u>-</u> | <u>-</u> | <u>-</u> |
| | At 31 December 2007 | <u>14,735</u> | <u>17,842</u> | <u>32,577</u> |
| | Net book value | | | |
| | At 31 December 2007 | <u>957</u> | <u>1,523</u> | <u>2,480</u> |
| | At 31 December 2006 | <u>1,290</u> | <u>1,715</u> | <u>3,005</u> |
| 3 | Stock | | 2007 | 2007 |
| | | | £ | £ |
| | Goods for resale | | 5,100 | 7,387 |
| 4 | Debtors | | 2007 | 2006 |
| | Due within one year | | £ | £ |
| | Trade debtors | | 23,540 | 17,966 |
| | Prepayments and accrued income | | 3,039 | 3,953 |
| | | | <u>26,579</u> | <u>21,919</u> |
| 5 | Cash at bank and in hand | | 2007 | 2006 |
| | | | £ | £ |
| | Bank current account | | (3,686) | 42,580 |
| | Cash | | 171 | 105 |
| | Savings account | | 178,292 | 174,378 |
| | Deposit accounts | | 54,714 | 58,235 |
| | Alpine Championships account | | 28,927 | 23,960 |
| | All England Championships account | | <u>5,128</u> | <u>3,381</u> |
| | | | <u>263,546</u> | <u>302,639</u> |

The current account is overdrawn at the year end as a result of transfer from savings account taking place after the year end.

ENGLISH SKI COUNCIL LIMITED
NOTES TO THE FINANCIAL STATEMENTS

31 December 2007

| | | | |
|----------|--|----------------|----------------|
| 6 | Creditors amounts falling due within one year | 2007 | 2006 |
| | | £ | £ |
| | Trade creditors | 29,429 | 37,707 |
| | Other taxes and social security costs | 3,452 | 2,277 |
| | Deferred income | 121,994 | 134,749 |
| | Accruals | 24,773 | 31,774 |
| | Corporation Tax | 2,018 | - |
| | | <u>181,666</u> | <u>206,507</u> |

7 Share capital

The company does not have a share capital and is limited by guarantee. According to the Memorandum of Association the liability of the members is limited to a maximum of £1 each in the event of the company being wound up while a member or within one year of ceasing to be a member.

| | | | |
|----------|--|---------------|---------------|
| 8 | Reserves | 2007 | 2006 |
| | | £ | £ |
| | Capital reserve | | |
| | At 1 January 2007 and 31 December 2007 | 11,803 | 11,803 |
| | | <u>11,803</u> | <u>11,803</u> |
| | Development reserve | | |
| | At 1 January 2007 | 74,279 | 34,279 |
| | Transfer from income and expenditure account | - | 40,000 |
| | | <u>74,279</u> | <u>74,279</u> |
| | At 31 December 2007 | 74,279 | 74,279 |
| | | <u>74,279</u> | <u>74,279</u> |

Income and expenditure account

| | As at 01.01.2007 £ | (Deficit)/Surplus for the year £ | Transfer to Dev. Reserve £ | As at 31.12.2007 £ |
|------------------|--------------------------|--|----------------------------------|--------------------------|
| Central services | (15,577) | (13,002) | - | (28,579) |
| Coaching | 5,564 | (640) | - | 4,924 |
| Alpine | 32,231 | (5,019) | - | 27,212 |
| Freestyle | 3,646 | 1,456 | - | 5,102 |
| Nordic | 5,145 | 1,569 | - | 6,714 |
| Schools | 11,352 | 3,232 | - | 14,584 |
| | <u>42,361</u> | <u>(12,404)</u> | <u>-</u> | <u>29,957</u> |

The Directors have earmarked, within the Income and Expenditure account, monies available to each individual discipline to assist in the future long term planning of the company and the disciplines.

| | | | |
|----------|--|----------------|----------------|
| 9 | Operating deficit | 2007 | 2006 |
| | | £ | £ |
| | Operating deficit is stated after charging: | | |
| | Depreciation - owned assets | 2,569 | 4,470 |
| | Staff costs | 101,450 | 102,987 |
| | Auditors' remuneration | 3,000 | 2,520 |
| | Operating lease rentals - land and buildings | 5,600 | 5,117 |
| | - other | 2,181 | 2,181 |
| | | <u>110,309</u> | <u>114,285</u> |

**ENGLISH SKI COUNCIL LIMITED
NOTES TO THE FINANCIAL STATEMENTS**

31 December 2007

| | | | |
|-----------|---|-----------------------|-----------------------|
| 10 | Directors and employees | 2007 | 2006 |
| | Staff costs were as follows: | £ | £ |
| | Wages and salaries including head coach | 92,258 | 94,094 |
| | Social security costs | 9,192 | 8,893 |
| | | <u>101,450</u> | <u>102,987</u> |
| | | <u><u>101,450</u></u> | <u><u>102,987</u></u> |

The average number of directors and employees during the year were as follows:

| | | |
|-----------------------------------|------------------|------------------|
| | No | No |
| Directors | 7 | 7 |
| Administration and organisational | <u>4</u> | <u>4</u> |
| | 11 | 11 |
| | <u>11</u> | <u>11</u> |
| | <u><u>11</u></u> | <u><u>11</u></u> |

In accordance with section 4 of the Memorandum of Association no director received any remuneration for services as a director during the year.

| | | | |
|-----------|--|---------------------|-----------------|
| 11 | Taxation | 2007 | 2006 |
| | Analysis of tax charge in the year | £ | £ |
| | UK corporation tax on taxable income of the year | 2,018 | - |
| | Taxation for earlier year | 1,289 | - |
| | | <u>3,307</u> | <u>-</u> |
| | | <u><u>3,307</u></u> | <u><u>-</u></u> |

The association was unsuccessful with its application for exemption from corporation tax upon interest received hence the inclusion of the charge for the previous year.

**ENGLISH SKI COUNCIL LIMITED
NOTES TO THE FINANCIAL STATEMENTS**

31 December 2007

12 Capital and financial commitments

Contracts for capital expenditure not provided for in the accounts amount to nil (31 December 2006 - nil).

At 31 December 2007 the company had annual commitments under non-cancellable operating leases as follows:

| | Buildings | | Other | |
|-----------------------|-------------------|-------------------|-------------------|-------------------|
| | 2007 | 2006 | 2007 | 2006 |
| | £ | £ | £ | £ |
| Expiry date | | | | |
| Between 2 and 5 years | 5,600 | 5,600 | 2,181 | 2,181 |
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |

13 Related Party Transactions

There have been no material transactions during the year with directors and their family members requiring disclosure.

14 APB Ethical Standard – Provisions Available for Small Entities

In common with many other businesses of our size and nature we use our auditors to prepare and Submit returns to the tax authorities and assist with the preparation of the financial statements.

ENGLISH SKI COUNCIL LIMITED

INCOME AND EXPENDITURE ACCOUNT

YEAR ENDED 31 DECEMBER 2007

| | Note | Central Services £ | Coaching £ | Alpine £ | Freestyle £ | Nordic £ | Schools £ | Total £ |
|--|------|--------------------------|---------------|----------------|----------------|---------------|---------------|----------------|
| Income | | | | | | | | |
| Activity income | | | 41,244 | 151,211 | 27,400 | 21,391 | 22,564 | 263,810 |
| Sports England Grants | | 17,408 | | | | | | 17,408 |
| Registration and renewals | | 10,117 | 55,005 | 28,562 | 2,431 | 1,833 | 12,646 | 110,594 |
| Snowlife Awards | | 6,786 | | | | | | 6,786 |
| General office income | 1 | 54,233 | | | | | | 54,233 |
| Admin charge received | | 95,613 | | | | | | 95,613 |
| | | <u>184,157</u> | <u>96,249</u> | <u>179,773</u> | <u>29,831</u> | <u>23,224</u> | <u>35,210</u> | <u>548,444</u> |
| Expenditure | | | | | | | | |
| Activity expenditure | | | 22,902 | 118,904 | 25,680 | 19,709 | 11,081 | 198,276 |
| Snowlife expenditure | | 4,832 | | | | | | 4,832 |
| General office expenditure | 2 | 89,215 | | | | | | 89,215 |
| Salaries, pensions, NI & freelance | | 73,448 | 758 | 37,308 | | | | 111,514 |
| Insurances | | 11,218 | 19,510 | 1,848 | 159 | 311 | 3,088 | 36,134 |
| Staff expenses | | 3,210 | | | | | | 3,210 |
| Volunteer expenses | | 1,300 | 2,104 | 3,008 | 298 | 207 | 1,201 | 8,118 |
| Bad debt | | 10,629 | | | | | | 10,629 |
| Service charges to central services | | | 51,615 | 23,724 | 2,238 | 1,428 | 16,608 | 95,613 |
| | | <u>193,852</u> | <u>96,889</u> | <u>184,792</u> | <u>28,375</u> | <u>21,655</u> | <u>31,978</u> | <u>557,541</u> |
| (Deficit)/surplus before taxation | | (9,695) | (640) | (5,019) | 1,456 | 1,569 | 3,232 | (9,097) |
| Balance brought forward from 2006 | | (15,577) | 5,564 | 32,231 | 3,646 | 5,145 | 11,352 | 42,361 |
| Taxation on investment income | | (3,307) | 0 | 0 | 0 | 0 | 0 | (3,307) |
| Transfer to development reserve | | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Balance carried forward to 2008 | | <u>(28,579)</u> | <u>4,924</u> | <u>27,212</u> | <u>5,102</u> | <u>6,714</u> | <u>14,584</u> | <u>29,957</u> |

NOTE

Service charges

Total income and total expenditure as disclosed on page 5 have been adjusted by £95,613 being the adjustment required to eliminate the service charge received by central services from the activity centre.

The income and expenditure account and associated notes on pages 11 and 12 represent additional information presented to assist members in understanding the statutory accounts upon which the auditors have reported.

These pages do not form part of the statutory accounts of the company.

ENGLISH SKI COUNCIL LIMITED

ADDITIONAL INFORMATION

31 DECEMBER 2007

1 GENERAL OFFICE INCOME

| | £ |
|--------------------------|---------------|
| Bank interest | 10,215 |
| Affiliation fees | 40,976 |
| less Regional rebates | (9,206) |
| Sale of goods & services | 719 |
| CRB fees | 2,183 |
| Lottery income | 488 |
| Insurance scheme income | 3,744 |
| Miscellaneous | 5,114 |
| | <u>54,233</u> |

2 OTHER EXPENDITURE

| | £ |
|-------------------------------------|---------------|
| Rent, rates, electricity & cleaning | 8,305 |
| Telephone | 3,347 |
| Postage | 9,623 |
| Printing and stationery | 8,008 |
| Subscriptions | 2,507 |
| Equipment maintenance | 3,254 |
| Purchase of goods for resale | 302 |
| Bank charges | 3,988 |
| Professional fees | 12,054 |
| Magazine | 10,420 |
| Modernisation project | 2,982 |
| Equal opportunities | 1,390 |
| Depreciation | 2,376 |
| CRB fees & child protection | 11,960 |
| Staff training | 577 |
| Lottery expenditure | 220 |
| Meetings | 4,725 |
| I.T. | 2,249 |
| Miscellaneous | 928 |
| | <u>89,215</u> |

The income and expenditure account and associated notes on pages 11 and 12 represent additional information presented to assist members in understanding the statutory accounts upon which the auditors have reported.

These pages do not form part of the statutory accounts of the company.